

**PRE BOARD (SEMESTER 2) 2022 SET -B**

**CLASS: XII**  
**Time: 2 Hours.**

**BUSINESS STUDIES (054)**

**MM: 40**  
**No. of Pages:3**

General Instructions:

This is a Subjective Question Paper containing 12 questions.

This paper contains 4 questions of 2 marks each, 4 questions of 3 marks each and 4 questions of 5 marks each.

2 marks questions are Short Answer Type Questions and are to be answered in 30-50 words.

3 marks questions are Short Answer Type Questions and are to be answered in 50-80 words.

5 marks questions are Long Answer Type Questions and are to be answered in 80-120 words.

This question paper contains Case/Source Based Questions

- Q1. Sometimes professionals are appointed by organizations to entice the needed top executives from other companies by making the right offers. These professionals also advertise the jobs on behalf of the clients. Identify and explain the role of such professionals. 2
- Q2. Sanjana recently purchased 100 shares of PK Corporation through her broker Sumit. The trade transaction was executed on Tuesday at 11.30 am through BSE. However there was no physical exchange of shares. When are the Pay-in-day and the pay-out – day in this transaction as per the T+2 rolling settlement cycle and what is their significance? 2
- Q3. Every year some employees retire and some leave the organization. Explain the step in the process of one of the functions of management which will indicate the number of people that need to be employed. 2
- Q4. If a manager tries to control everything he may end up controlling nothing as it is neither economical nor easy to keep a check on each and every activity in the organization.  
In the light of this statement explain which deviations a manager should focus on. 2
- Q5. Kunal joined as a shop level manager in the production department of a textile company in the year 2004. Due to his hard work, he became the Deputy Manager of the company in the year 2010. He had status and prestige and was well respected by all in the company. On 1<sup>st</sup> March 2021, he was promoted as the General Manager of the company. Kunal was very happy with his promotion as now he had become what he was capable of becoming. As a good manager, Kunal decided to motivate his subordinates, after understanding the Need Hierarchy theory. He realized that people's behavior is based on their needs and the manager can influence the behaviour of his employees by satisfying their needs.  
(a) Name the needs of Kunal which are being satisfied through promotion.

P.T.O.

- (b) Explain any two other incentives that can be used to satisfy Kunal's needs stated in part (a) (1+2) 3
- Q6. State any three features of Directing. **OR**  
Explain Democratic style of leadership. 3
- Q7. Preparing a financial blueprint for the organization's future operations is very essential. State any three reasons for this. 3
- Q8. Savita has been assigned the job of quantity controller. She knows this is a tough job but she also realises the importance of it. Her daily routine is to send alarm to the manufacturing department about the deviation in the number of units produced so that the target of the day could be achieved. This helps the whole department to focus towards its main plan of action. However, one day she realises that the number of units which are to be produced is 500 units which is very high and creates chaos at the shop floor. She discusses it with the management and the target is reduced to 450 units. This has helped the manufacturing department in maintaining quality of work done. There are 10 workers at the shop floor where Savita does inspection. She divided the work into 45 units for each worker so that by the end of the day the target of the department is completed. Identify and explain any 3 benefits of controlling that have been highlighted in the above case. 3
- Q9. State any five responsibilities of a consumer under the Consumer Protection Act 2019. **OR**  
Enumerate any five reliefs available to the consumer if the court is satisfied about the genuineness of the complaint. 5
- Q10 Money market is a market for short term debt instruments that are highly liquid.  
a) Why do money market instruments enjoy a higher degree of liquidity?  
b) Explain the money market instruments which are :  
(i) Issued in times of tight liquidity by banks and financial institutions.  
(ii) Issued by large and highly credit worthy companies. (1+4) 5
- Q11 Vigyan brothers a Chennai based publishing house decided to set up a new branch in Delhi. They imported the latest hi-tech printing press from Japan which was a new innovation in this field. They appointed ten new employees to work on these machines along with the existing staff of thirty employees, who were working in various other departments and were shifted from the Chennai branch.  
a) Name and explain two types of training that shall be provided to the ten new employees.  
b) Identify and explain the concept of management applied when 'thirty employees in various other departments were shifted from the Chennai branch.' (3+2) 5  
P.T.O.

Q12 Rangeela Toys Ltd was a well-established brand manufacturing toys for all age groups. Due to the increasing demand of its toys in the international market it decided to set up a manufacturing unit in Japan also. To start with, they had two options i.e. to enter into a joint venture with an existing toy company in Japan or to install their own plant. It also tried to find out different financing options available to them and getting the plant on lease was one of them. Since they decided that they would work on automated machines, their requirement of labour would be less too. Identify by quoting the relevant lines, the different factors affecting the fixed capital requirement of Rangeela Toys limited considered by them. Also explain how these factors will affect them.

**OR**

Sterling industries limited has a total capital of Rs 30 lakhs out of which 12 lakhs have been raised as debt at 10% and the remaining is in shares worth Rs 10 each. The company earns 15 % return on the total capital employed. It wants to start a new branch for which it requires additional capital of 6 lakhs. The return on capital employed is expected to remain the same. The tax rate is 50% The finance manager decides to raise this money by way of debt at 10%.

Is this a right decision from the point of view of the shareholders? Calculate the Earnings per share in both the cases and justify your answer with adequate reason

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